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# RDJ'S NOTES

COURSE K | SESSION 1

**Sell Your Way to the Top**

*Zig Ziglar*

You have to believe  
in yourself when  
no one else does.

That's what makes  
you a winner.

*Millionaire in the Making*

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Have you ever noticed that people almost always complain to the wrong people - to people who can't do anything about their complaint? They go to work and complain about their spouse; then they come home and complain to their spouse about the people at work. Why? Because it's easier; it's less risky.

It takes courage to tell your spouse that you are not happy with the way things are at home. It takes courage to ask for a behavioral change. It also takes courage to ask your boss to plan better so that you don't end up working every weekend. But only your boss can do anything about that. Your spouse can't.

*Millionaire in the Making*

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